

Message Text

LIMITED OFFICIAL USE

PAGE 01 LISBON 05719 201729Z

11
ACTION AF-08

INFO OCT-01 EUR-12 ISO-00 EB-07 COME-00 TRSE-00 OMB-01

PM-04 NSC-05 SP-02 SS-15 CIAE-00 INR-07 NSAE-00

DODE-00 /062 W
----- 067242

R 201622Z AUG 76
FM AMEMBASSY LISBON
TO SECSTATE WASHDC 8298

LIMITED OFFICIAL USE LISBON 5719

E.O. 11652: N/A
TAGS: BGEN, AO
SUBJ: TWO U.S. FIRMS PLANNING COMMERCIAL OPERATIONS IN
ANGOLA

SUMMARY: EXECUTIVES FROM TWO U.S. COMPANIES RECENTLY
VISITED THE EMBASSY COMMERCIAL OFFICE TO ADVISE OF THEIR
FIRMS' PLANS TO BEGIN OPERATIONS IN ANGOLA.

1. MR. ROLAND R.P. SAVILL, VICE PRESIDENT OF JOHNSON AND
JOHNSON INTERNATIONAL (JJI) ADVISED THAT THE ANGOLAN
GOVERNMENT (RPA) HAD CONTACTED HIS LOCAL COMPANY
REPRESENTATIVE IN LUANDA AND REQUESTED THAT JJI REOPEN
ITS MANUFACTURING PLANT AND BEGIN COMMERCIAL OPERATIONS
AS SOON AS POSSIBLE. MR. SAVILL, WHO IS BASED IN LISBON,
EXPLAINED THAT JJI HAD CLOSED ITS SMALL FACILITIES (20-25
LOCAL WORKERS AND 3-4 EUROPEAN TECHNICIANS) SHORTLY
PRIOR TO INDEPENDENCE, BUT HAD LEFT AN ANGOLAN EMPLOYEE
IN ITS LUANDA OFFICES TO DEMONSTRATE THAT COMPANY HAD NOT
"ABANDONED" ITS OPERATIONS.

2. UPON RECEIPT OF THIS EXPRESSION OF INTEREST ON THE
PART OF THE RPA AUTHORITIES, SAVILL SENT THE FORMER
MANAGER OF JJI'S ANGOLAN OPERATIONS, A GERMAN ENGINEER,
TO LUANDA IN EARLY AUGUST TO CONTACT THE APPROPRIATE
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 LISBON 05719 201729Z

OFFICIALS. HE WAS VERY WELL RECEIVED AND HELD LENGTHY

DISCUSSIONS WITH TOP GOVERNMENT OFFICIALS, INCLUDING THE SECRETARY OF INDUSTRY. JJI WAS ASSURED OF FULL RPA GOVERNMENT COOPERATION, INCLUDING SAFE CONDUCT PASSES/ VISAS FOR ANY NUMBER OF FOREIGN TECHNICIANS CHOSEN BY THE COMPANY TO RUN THE OPERATIONS, GUARANTEES AGAINST LABOR PROBLEMS, IMPORT ASSISTANCE FOR NECESSARY RAW MATERIALS, ETC. SAVILL WAS IMPRESSED BY THE CONCRETE EXPRESSIONS OF GOOD WILL ON THE PART OF THE RPA, AND HAS DECIDED TO TRAVEL PERSONALLY TO LUANDA TO MAKE FINAL ARRANGEMENTS TO REOPEN JJI'S OPERATIONS.

3. MR. HAROLD SHAPIRO OF LEON TEMPELSMAN & SON, INC. ADVISED THE EMBASSY THAT HIS COMPANY WOULD PRESENT A COMPREHENSIVE PLAN TO THE RPA GOVERNMENT FOR THE DEVELOPMENT OF SUB-SOIL RESOURCES. MR. SHAPIRO SAID THAT HIS COMPANY HAD ENGAGED THE SERVICES OF LUANDA LAWYER, DR. BRITO DOS SANTOS, TO ARRANGE TALKS BETWEEN HIMSELF AND RPA OFFICERS. MR. SHAPIRO SAID THAT HIS COMPANY, WHICH HAD RECENTLY PUT TOGETHER A \$800 MILLION PROJECT IN ZAIRE, WAS PREPARED TO INVEST "WHATEVER IS NECESSARY" IN ANGOLAN EXPLORATION AND EXTRACTIVE INDUSTRIES.

4. BOTH OF THE ABOVE EXECUTIVES PROMISED TO KEEP THE EMBASSY ADVISED OF THE PROGRESS OF THEIR NEGOTIATIONS WITH THE RPA.
CARLUCCI

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 20 AUG 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: CunninFX
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976LISBON05719
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760320-0877
From: LISBON
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760835/aaaabdqh.tel
Line Count: 87
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AF
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: CunninFX
Review Comment: n/a
Review Content Flags:
Review Date: 04 MAY 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <04 MAY 2004 by BoyleJA>; APPROVED <30 AUG 2004 by CunninFX>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TWO U.S. FIRMS PLANNING COMMERCIAL OPERATIONS IN ANGOLA SUMMARY: EXECUTIVES FROM TWO U.S. COMPANIES
RECENT
TAGS: BGEN, AO
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006